

ADDENDUM 1 INVITATION TO SUBMIT TENDERS No. FNTB - 181-2014

The FONDO NACIONAL DEL TURISMO - FONTUR, in accordance with the provisions of Articles 9 and 15 of the Manual of Procurement and Procedure for the Management and Sale of Properties informs to those interested in general in the process of Public Invitation to Submit a tender FNT-181-2014, whose purpose is: to "Select the most favorable tender for the signing of a contract whose purpose will be the award in concession of the Establishment of Business called "HOTEL del PRADO" in the city Barranquilla - Atlántico. ", which in accordance with the request made by the Management of Properties and Infrastructure, and in order to guarantee to those interested national and foreigners in the process enough time for getting Hotel information and the conditions of the invitation, amending the terms of the invitation in the following way:

FIRST. Chapter 2 is modified. "Schedule and activities of the selection process" in its paragraph 2.1., which will be as follows:

| ACTIVITY | DATE | | PLACE |
|---|----------------------|---------------------|---|
| ACTIVITY | Initial | Final | PLACE |
| Publication of the invitation | November 5, 2014 | | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Access to the Data Room | November 10, 2014 | January 13, 2015 | On the closing give you for the data room consultation is until 3:00 pm Legal Department FONDO NACIONAL DE TURISMO Carrera 13 No. 28-01. 9th Floor Palma Real Building |
| Submittal of comments to the invitation | November 10, 2014 | January 13, 2015 | Email: fcorredor@fontur.com.co or physically filled in: FIDUCOLDEX SPOKESPERSON of the Trust Property FONTUR Calle 28 # 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. City of Bogotá |



| ACTIVITY | DA | TE | PLACE |
|--|----------------------|----------------------|--|
| 7.611111 | Initial | Final | |
| | | | |
| Visit the property | December 16, 2014 | December 17, 2014 | The Prado Hotel Carrera 54 N ° 70- 20 Barranquilla Colombia. Starting at 9:00 in the morning. |
| Hearing for clarifying the Invitation | December 19, 2014 | December 19, 2014 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 N ° 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. At 3:00 in the afternoon |
| Response to comments | January 19, 2015 | January 19, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Deadline for the issuance of addends | January 20, 2014 | January 20, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO Carrera13 N ° 28 - 01. 9th floor Palma Real Building |
| Submittal of Tenders | January 27, 2015 | January 27, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 N ° 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. At 3:00 in the afternoon |



| ACTIVITY | DA | TE | PLACE |
|---|----------------------|----------------------|---|
| | Initial | Final | |
| Assessment of Tenders and the publication of the preliminary report of technical evaluation | February 6, 2015 | February 6, 2015 | Website. www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Observations on the preliminary report | February 9, 2015 | February 9, 2015 | Email: fcorredor@fontur.com.co or by physically filed,: FIDUCOLDEX SPOKESPERSON of the Trust Property FONTUR Calle 28 # 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. City of Bogotá |
| Hearing of economic Tender opening envelope | February 12, 2015 | February 12, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 # 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. City of Bogota.the hearing will be held at 2:30 in the afternoon |
| Response to comments and publication of the final report of technical evaluation | February 18, 2015 | February 18, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |
| Selection of Tender | February 23, 2015 | February 23, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |



| ACTIVITY | DATE | | PLACE |
|-------------------------|------------------|------------------|--|
| | Initial | Final | |
| Signing of the contract | March 2, 2015 | March 2, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |

Issued in Bogota on 14 November 2014

(Signature)
PAOLA ALEJANDRA SANTOS VILLANUEVA
LEGAL DEPARTMENT DIRECTOR
FONTUR



ADDENDUM 2 INVITATION TO SUBMIT TENDERS No. FNTB - 181-2014

The FONDO NACIONAL DEL TURISMO - FONTUR, in accordance with the provisions of Articles 9 and 15 of the Manual of Procurement and Procedure for the Management and Sale of Properties informs to those interested in general in the process of Public Invitation to Submit a tender FNT-181-2014, whose purpose is: to "Select the most favorable tender for the signing of a contract whose purpose will be the award in concession of the Establishment of Business called "HOTEL del PRADO" in the city Barranquilla - Atlántico. ", that in accordance with the request made by the management of Properties and infrastructure by GBI-3571-14 memorandum of December 10, 2014, and due to the celebration of the Nativity and end-of-year celebrations, as well as the submittal of the process of concession in the international tourism fair FITUR. In order to guarantee to those interested national and foreigners in the process enough time to know the information and the conditions of the invitation, amending the terms of the invitation in the following:

FIRST. Chapter 2 is modified. Schedule and activities of the process of selecting paragraph 2.1., which will be as follows:

| ACTIVITY | DA | TE | PLACE |
|---|----------------------|----------------------|---|
| ACTIVITY | Initial | Final | FLACE |
| Publication of the invitation | November 5, 2014 | | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Access to the Data Room | November 10, 2014 | February 27, 2015 | On the closing give you for the data room consultation is until 3:00 pm Legal Department FONDO NACIONAL DE TURISMO Carrera 13 No. 28-01. 9th Floor Palma Real Building |
| Submittal of comments to the invitation | November 10, 2014 | February 20, 2015 | Email: fcorredor@fontur.com.co or physically filled in: FIDUCOLDEX SPOKESPERSON of the Trust Property FONTUR Calle 28 # 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. City of Bogotá |



| ACTIVITY | DA | TE | PLACE |
|---------------------------------------|----------------------|----------------------|--|
| 7.3.1711 | Initial | Final | 1 |
| Suspension of the Process | December 12, 2014 | January 21, 2014 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO career 13 N ° 28 - 01. 9th floor Palma Real Building |
| Visit the property | January 22, 2015 | January 23, 2015 | The Prado Hotel Carrera 54 N ° 70- 20 Barranquilla Colombia. Starting at 9:00 in the morning. |
| Hearing for clarifying the Invitation | January 28, 2015 | January 28, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 N ° 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. At 3:00 in the afternoon |
| Response to comments | February 26, 2015 | February 26, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Deadline for the issuance of addends | February 27, 2015 | February 27, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO Carrera13 N ° 28 - 01. 9th floor Palma Real Building |
| Submittal of Tenders | March 6, 2015 | March 6, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 N ° 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. At 3:00 in the afternoon |



| ACTIVITY | DA | TE | PLACE |
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| | Initial | Final | |
| Assessment of Tenders and the publication of the preliminary report of technical evaluation | March 13, 2015 | March 13, 2015 | Website. www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Observations on the preliminary report | March 18, 2015 | March 18, 2015 | Email: fcorredor@fontur.com.co or by physically filed,: FIDUCOLDEX SPOKESPERSON of the Trust Property FONTUR Calle 28 # 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. City of Bogotá |
| Hearing of economic Tender opening envelope | March 19, 2015 | March 19, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 # 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. City of Bogota.the hearing will be held at 2:30 in the afternoon |
| Response to comments and publication of the final report of technical evaluation | March 25, 2015 | March 25, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |



| ACTIVITY | DATE | | PLACE |
|-------------------------|-------------------|-------------------|--|
| | Initial | Final | |
| Selection of Tender | March 27, 2015 | March 27, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |
| Signing of the contract | April 6, 2015 | April 6, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |

Issued in Bogotá on December 12 2014

(Signature)
PAOLA ALEJANDRA SANTOS VILLANUEVA
LEGAL DEPARTMENT DIRECTOR
FONTUR



ADDENDUM 3 INVITATION TO SUBMIT TENDERS No. FNTB - 181-2014

The FONDO NACIONAL DEL TURISMO - FONTUR, in accordance with the provisions of Articles 9 and 15 of the Manual of Procurement and Procedure for the Management and Sale of Properties informs to those interested in general in the process of Public Invitation to Submit a tender FNT-181-2014, whose purpose is: to "Select the most favorable tender for the signing of a contract whose purpose will be the award in concession of the Establishment of Business called "HOTEL del PRADO" in the city Barranquilla - Atlántico. ",, which in accordance with the request made by the Management of Properties and infrastructure through memorandum of January 20, 2015, and that taking into account the submittal of the process of concession of the Hotel, the international tourism fair FITUR, which will take place in the city of Madrid - Spain from January 28 to February 1, 2015, the above, in order to promote the process of concession to international operators, this coupled with the celebration of the Carnival of Barranquilla, which will be held between February 12-18, 2015 and in order not to interrupt the operation of the Hotel in these festivities, amending the terms of the invitation in the following:

FIRST. Chapter 2 is modified. "Schedule and activities of the selection process" in its paragraph 2.1., which will be as follows:

| ACTIVITY | DATE | | PLACE |
|---|----------------------|----------------------|---|
| ACTIVITY | Initial | Final | PLACE |
| Publication of the invitation | November 5, 2014 | | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Access to the Data Room | November 10, 2014 | March 16, 2015 | On the closing give you for the data room consultation is until 3:00 pm Legal Department FONDO NACIONAL DE TURISMO Carrera 13 No. 28-01. 9th Floor Palma Real Building |
| Submittal of comments to the invitation | November 10, 2014 | February 27, 2015 | Email: fcorredor@fontur.com.co or physically filled in: FIDUCOLDEX SPOKESPERSON of the Trust Property FONTUR Calle 28 # 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. City of Bogotá |



| ACTIVITY | DATE | | PLACE |
|---------------------------------------|----------------------|----------------------|--|
| 7.611111 | Initial | Final | 1 2 102 |
| Visit the property | February 23, 2015 | February 24, 2015 | The Prado Hotel Carrera 54 N ° 70- 20 Barranquilla Colombia. Starting at 9:00 in the morning. |
| Hearing for clarifying the Invitation | February 26, 2015 | February 26, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 N ° 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. At 3:00 in the afternoon |
| Response to comments | March 9, 2015 | March 9, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Deadline for the issuance of addends | March 10, 2015 | March 10, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO Carrera13 N ° 28 - 01. 9th floor Palma Real Building |
| Submittal of Tenders | March 18, 2015 | March 18, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 N ° 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. At 3:00 in the afternoon |



| ACTIVITY | DA | TE | PLACE |
|---|-------------------|-------------------|---|
| | Initial | Final | |
| Assessment of Tenders and the publication of the preliminary report of technical evaluation | March 30, 2015 | March 30, 2015 | Website. www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Observations on the preliminary report | April 8 2015 | April 8 2015 | Email: fcorredor@fontur.com.co or by physically filed,: FIDUCOLDEX SPOKESPERSON of the Trust Property FONTUR Calle 28 # 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. City of Bogotá |
| Hearing of economic Tender opening envelope | April 10, 2015 | April 10, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 # 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. City of Bogota.the hearing will be held at 2:30 in the afternoon |
| Response to comments and publication of the final report of technical evaluation | April 17, 2015 | April 17, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |



| ACTIVITY | DATE | | PLACE |
|-------------------------|-------------------|-------------------|---|
| | Initial | Final | |
| Selection of Tender | April 22, 2015 | April 22, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |
| Signing of the contract | April 27, 2015 | April 27, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |

Issued in Bogotá on January 21, 2015

(Signature)
PAOLA ALEJANDRA SANTOS VILLANUEVA
LEGAL DEPARTMENT DIRECTOR
FONTUR



ADDENDUM 4 INVITATION TO SUBMIT TENDERS No. FNTB - 181-2014

The FONDO NACIONAL DEL TURISMO - FONTUR, in accordance with the provisions of Articles 9 and 15 of the Manual of Procurement and Procedure for the Management and Sale of Properties informs to those interested in general in the process of Public Invitation to Submit a tender FNT-181-2014, whose purpose is: to "Select the most favorable tender for the signing of a contract whose purpose will be the award in concession of the Establishment of Business called "HOTEL del PRADO" in the city Barranquilla - Atlántico. ", modifies the terms of the invitation as follows:"

FIRST. Chapter 2 is modified. "Schedule and activities the selection process" in its paragraph 2.1., which will be as follows:

| ACTIVITY | DA | TE | PLACE |
|---|----------------------|-------------------|---|
| ACTIVITY | Initial | Final | PLACE |
| Publication of the invitation | November 5, 2014 | | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Access to the Data Room | November 10, 2014 | March 16, 2015 | On the closing date for the data room consultation is until 3:00 pm Legal Department FONDO NACIONAL DE TURISMO Carrera 13 No. 28-01. 9th Floor Palma Real Building |
| Submittal of comments to the invitation | November 10, 2014 | March 16, 2015 | Email: fcorredor@fontur.com.co or physically filled in: FIDUCOLDEX SPOKESPERSON of the Trust Property FONTUR Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building. City of Bogotá |



| ACTIVITY | DA | TE | PLACE |
|---------------------------------------|-------------------|-------------------|--|
| 7.5 | Initial | Final | |
| Visit the property | March 9, 2015 | March 10, 2015 | The Prado Hotel Carrera 54 N ° 70-20 Barranquilla Colombia. Starting at 9:00 in the morning. |
| Hearing for clarifying the Invitation | March 13, 2015 | March 13, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 N ° 13 A-24. 6th Floor Tower B, Museo del Parque Building. At 3:00 in the afternoon |
| Response to comments | March 30, 2015 | March 30, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Deadline for the issuance of addends | March 30, 2015 | March 30, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DEL TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Submittal of Tenders | April 20, 2015 | April 20, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 N ° 13 A-24. 6th Floor Tower B, Museo del Parque Building. At 3:00 in the afternoon |



| ACTIVITY | DA | TE | PLACE |
|---|-----------------|-----------------|--|
| | Initial | Final | |
| Assessment of Tenders and the publication of the preliminary report of technical evaluation | May 5, 2015 | May 5, 2015 | Website. www.fontur.com.co Legal Department FONDO NACIONAL DEL TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Observations on the preliminary report | May 6, 2015 | May 11, 2015 | Email: fcorredor@fontur.com.co or physically filed in: FIDUCOLDEX SPOKESPERSON of the Trust Property FONTUR Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building. City of Bogotá |
| Response to comments and publication of the final report of technical evaluation | May 19, 2015 | May 19, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |
| Hearing of economic Tender opening envelope | May 20, 2050 | May 20, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building. City of Bogota The hearing will be held at 2:30 in the afternoon |



| ACTIVITY | DA | TE | PLACE |
|---|-----------------|-----------------|--|
| | Initial | Final | |
| Final Report on Technical and Economical Evaluation | May 21, 2015 | May 21, 2015 | |
| Selection of Tender | May 22, 2015 | May 22, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DEL TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |
| Signing of the contract | June 9, 2015 | June 9, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |

SECOND. Chapter V, of the invitation, is modified in its paragraph 5.2.1. "CRITERIA OF EVALUATION" in the sense of modifying the criteria of evaluation numbers 1 and 2, which will be as follow:

5.2.1. CRITERIA OF EVALUATION

The evaluation of the Tenders would be according to the rating criteria set out in this paragraph and shall be made within the period specified in the schedule of the invitation. The evaluation of the tenders shall take place on the basis of **one thousand (1000) points**, by applying the following criteria:

| Evaluation criteria No. 1. greater Consideration by the Concession Tender | Restriction (s) | Requirement | Points | Score by economic Tender |
|---|-----------------|-------------|--------|--------------------------------|
|---|-----------------|-------------|--------|--------------------------------|



| evaluation. Maximum score (300 points) who | Cannot bid below the minimum consideration of FIVE HUNDRED MILLION OF PESOS (\$500.000.000.00) Mcte Tenders that are below the proposed value will get score calculated by a rule of three taking as a basis the highest value offered. Note: In order to get points we will consider the bidder that offers a higher consideration to the minimum value of consideration | tender submitted | 300 points to the highest Tender of fixed component Tenders that are below the proposed value will get score calculated by a rule of three taking as a basis the highest value offered | 300 |
|--|---|---|---|-----|
| Sub-criterion 2 evaluation. Maximum score (300 points) who tenders the highest Variable component. | What is offered cannot be lower than zero point five percent (0.5%) of the total sale net hotel, as payment variable for consideration. Tenders that are below the proposed value will get score calculated by a rule of three taking as a basis the highest value offered. Note: In order to get points we will consider the bidder that offers a higher consideration to the minimum value of consideration | tender submitted must be by the amount of the minimum of the variable | Consideration | 300 |



| Evaluation criteria No. 2. Experience in operation of Properties that are considered Cultural Heritage and intervention by the Bidder. | Restriction (s) | Requirement s | Points for each property intervened and operated by the bidder that is considered Cultural heritage with a construction of not less than 80 years. (Maximum limit 2 Properties) | Maximum of punctuatio n |
|---|---|---|---|----------------------------------|
| Experience in interventions of Real property declared national cultural heritage or international con a minimum construction that must be 80 years old, and the bidder is or has been its operator. | The bidder will score on this criteria and comply with each of the following parameters: That the bidder certifies experience in operation of a hotel with at least ten rooms that have been declared cultural heritage or that has a similar declaration. That the Hotel with which is certifying experience has minimum 80 years of | To certify this experience and get the score the Bidder must obtain copy of the contract of operation and/or administratio n and copy of the Declaration of the property as a Cultural Heritage or the document confirming such status issued by the competent authority. | For each presented Hotel that complies with the requirements, shall be granted thirty (30) points (maximum limit 2 Properties) | 60 |



| | construction | must certify the year of construction of the property or properties that intends to submit for this qualification criteria, for this purpose it must submit copy of public record the property stating the year of | | |
|---|-----------------|--|--|-----------------|
| Evaluation criteria No. 3. Experience in operation of (five 5) star hotels with no less than 250 rooms. | Restriction (s) | construction. Requirement | Points for every Hotel that complies the restrictions | Maxim rating |



| Sub-criterion 1. Operation of five (5) star Hotels with no less than 250 rooms hotels | To get scoring in this criterion is obtained if the bidder certifies experience in operation of hotels category five-star or its international equivalent Upper Upscale with no less than 250 rooms This score is obtained only in the event that the hotels that have presented to 50% average occupation in the last year of operation certified by the Legal representative of the bidder. The category of five (5) stars or its international equivalent called Upper Upscale, get to comply 95% minimum of the parameters of the Form Annex No. 12. It must be attached to each property duly completed Form Annex No. 12. | To certify the experience scoring the Bidder must submit certification or copy of contracts administratio n, operation, and/or copy of the title where the right of ownership of the Hotel and copy of the operational Report of the last year, indicating the average occupancy rate for the last year. | For each presented Hotel that complies with the requirements, shall be awarded fifty (50) points (maximum limit 2 Properties) | 100 |
|---|--|--|---|-----|
|---|--|--|---|-----|



| Sub-criterion 2. Experience in a number of Rooms operated by the Bidder. | This score is obtained for this item, when the bidder's certifies experience in operation of more than one thousand (1000) rooms at one or more hotels. To get scoring in this criterion (1) one of the hotels presented must have more than 250 rooms. The Hotel or hotels with which the bidder certified 1000 rooms must have gross.OPERATIO N.PROF IT (G.O.P.) average equal to or higher than 18%, in the last five (5) years from the closing date this process. | To certify experience in this criterion, The bidder must present certification or copy of contracts for management and/or operation of the hotels presented as experience and a copy of the operational Report of each hotel, which has been certified the G.O.P., for the last five (5) years. | If complies with the chosen restrictions shall be awarded a score of one hundred (100) points | 100 |
|--|--|---|--|-----|
| Sub-criterion 3. Experience in operation of hotels | To get scoring on this criterion, the Bidder must certify experience in operation of a minimum of three (3) hotels together add two thousand (2000) rooms. To obtain this score the bidder must certify that each one has operated Hotels during the last five (5) years from the closing date of this process. | To certify experience on this criterion, the bidder must submit certification or a copy of the contracts for management and/or operation of the hotels presented as experience, and copy of the operational Reports of | If there is compliance with the requirements requested to score of ninety (90) points shall be awarded | 90 |



| | Hotels with which the Bidder certified experience, must add together at least a percentage of the average occupation of thirty-five percent (35%) in the last five (5) years. | the last five (5) years of each of the hotels, in which record the average hotel occupancy rate for each year. | | |
|--|---|--|---|----------------------|
| Evaluation criteria No. 4 Employ in the Concession people with special conditions. | Restriction | Requirement | Points for each linked person | Maximum of rating |
| Access to the Provision of services to people in conditions of physical disability | To obtain this score the bidder must commit itself to establishing within the operation of the hotel a plural number of positions for people with disabilities according to Laws 1346 of 2009 and 1618 of 2013 and mother head of households, the hiring should be during the first year of operation of the hotel. | The Bidder must certify through its legal representative, that within the first year of operation of the hotel, it shall contract staff with disabilities defined in the terms of statutory Law 1618 of 2013 and Law 1346 of 2009 and mother head of households. | A score of five (5) points shall be awarded for each person that the Bidder proposes to contract or the operation of the Hotel. (Maximum 10 positions for a total score of 50 points) | 50 |
| TOTAL | | | | 1000 |



The Bidder that obtains the highest score in the evaluation, and who have met the legal, financial and technical qualifying requirements, shall be selected and contracted, as a result, the bidder can select the criteria of evaluation in which he complies with the requirements of restrictions, and not necessarily must score in all the evaluation criteria.

NOTE 1: When the bidder intends to certify score in multiple items with a single document, must be point out in detail the factors of evaluation that he intends to certify and the evaluation criteria which I must apply.

NOTE 2: The certification attesting experience in hotel management or operation should contain the following information: the Contracting Parties, the date of start and termination of the contract, the location, number of rooms in the hotel, complementary services in their areas, if the contract was already liquidated or is in force, the brand under which the bidder operates the hotel. The certifications that do not comply with the above mentioned requirements shall not be taken into account, and hotel submitted shall not qualify.

The certification must be signed by the Legal representative or the person designated for that purpose in the contracting company.

NOTE 3: The operational report of the hotels through which the bidder certified experience must be signed by the Chief Financial Officer, the Financial Director, and the Controller of the bidder or the Statutory Auditor.

NOTE 4: If after evaluating the tenders submitted and enabled, none of the tenders reach a minimum of eight hundred (800) points, this invitation shall be declared void.

NOTE 5: The bidder may submit as evaluable experience or qualifying the hotels or rooms that he presented as qualifying experience, for which, in the tender must demonstrate such a condition and point out the hotels that will serve to demonstrate both the enabling and the qualifying experience.

In every case or every experience we will be validated or qualify in accordance with any conditions or restrictions that are set in this invitation.



THIRD. Chapter V, is modified in its paragraph. 5.2.1.1 " CRITERIA OF EVALUATION 1 HIGHEST TENDER FOR CONSIDERATION BY THE CONCESSION." which will be thus:

"5.2.1.1. Criteria of evaluation 1 Highest Tender for Consideration by the Concession.

Sub-criterion 1. MAXIMUM SCORE FIXED COMPONENT EVALUATION

The bidder that tenders the highest value of fixed consideration shall receive THREE HUNDRED POINTS (300), tenders that are below the proposed value, will get score calculated by a rule of three taking as a basis the highest value offered.

The tender cannot be below the minimum consideration of **FIVE HUNDRED MILLION PESOS** (\$500.000.000) Mcte.

<u>Tenders that are below the proposed value will get score calculated by a rule of three taking as</u> a basis the highest value offered.

Note: In order to get points we will consider the bidder that offers a higher consideration to the minimum value of consideration

Sub-criterion 2 HIGHEST SCORE VARIABLE COMPONENT EVALUATION

The bidder that tenders the highest value of variable consideration shall receive **THREE HUNDRED POINTS (300)**, tenders that are below the proposed value, will get score calculated by a rule of three taking as a basis the highest value offered.

The tender cannot be lower than **zero point five percent (0.5%)** of the total net hotel sale, as payment variable for consideration.



The economic tender submitted must be by the amount of the minimum of the variable consideration.

Tenders that are below the proposed value will get score calculated by a rule of three taking as a basis the highest value offered.

Note: In order to get points we will consider the bidder that offers a higher consideration to the minimum value of consideration

FOURTH: Amending paragraph 5.2.1.1, Evaluation Criteria. 2. EXPERIENCE IN OPERATION OF PROPERTIES THAT ARE CONSIDERED CULTURAL **HERITAGE AND INTERVENTION OF THE SAME BY THE BIDDER**, which will be as follows:

5.2.1.2. Evaluation Criteria No. 2. Experience in operation of Properties that are considered cultural heritage and intervention of the same by the Bidder.

The bidder will score on this criteria and comply with each of the following parameters:

That the bidder certifies experience in operation of a hotel with at least ten rooms that have been declared cultural heritage or that has a similar declaration.

That the Hotel with which is certifying experience has minimum 80 years of construction.

For each Hotel presented and that complies with the requirements, we shall grant thirty (30) points (Maximum Limit 2 Properties).

To certify this experience and achieve to score the Bidder must obtain a copy of the contract of operation and/or administration and copy of the Declaration of the property as a Cultural Heritage or the document confirming such status issued by the competent authority.

The bidder must certify the year of construction the property or properties that it intends to submit for this qualification criteria, for such purpose must submit copy of public record the property stating the year of construction.



FIFTH: Amending the chapter VI of the invitation in your paragraph 6.10 "EMPLOYER SUBSTITUTION" of the invitation, which will be thus:

6.10. EMPLOYER SUBSTITUTION

Taking into account that the company COMPAÑÍA HOTEL EL PRADO S.A., is in the process of liquidation there is place for the employer substitution with the concession holder, the National Government through the Ministry of Commerce is anticipating the actions and steps necessary for the achievement of the resources required for the payment of labor liabilities and of pension to the HOTEL EL PRADO.

SIXTH. Amending the paragraph 6.14 ."INVESTMENTS AND REPLACEMENT "of the invitation which will be as follows:

6.14. INVESTMENTS AND REPLACEMENT

The **Concession holder**, in order to comply with the requirements of categorization of the **HOTEL EL PRADO** for five (5) stars standard, improve the quality of the service and keep the infrastructure under optimal conditions, should make the investments in the conditions laid down in the concession contract and which are summarized as follows:

6.14.1. Initial Investment

Carry out the necessary investments corresponding to an estimated minimum value of FORTY THOUSAND NINE HUNDRED MILLION SEVEN HUNDRED SIXTY THOUSAND SIXTY SEVEN PESOS (\$40.934.760.067.00) and previous design, budget estimation and approval from the Ministry of Culture, in the opportunity that corresponds for proper economic exploitation of the EL HOTEL EL PRADO as a 5-star Hotel category or its international equivalent Upper Upscale. The investments carried out shall take part in the reversible properties and shall be remunerated under the right of exploitation of the HOTEL EL PRADO by the Concession holder. The investments must be made within a maximum period of sixty (60) months; in any case, the bidder shall calculate the value of the initial investment in line with their standards of service.

The concession holder must submit to the grantor to plan of investments which must conform to the intervention plan and the timetable for the intervention of the hotel.

Note: The selected bidder may within the validity of the contract of concession, develop in free areas of not built lots of the Hotel future real estate constructions, of services or commercial for which the selected bidder shall request and obtain respective permits and planning approvals, as well as to comply with planning regulations and intervention of cultural interest property which are in force at the time of the development.



6.14.2. Replacement of Assets

Corresponds to the investment that must be performed to replace assets that have ended their life on a regular basis, to comply with the quality standards established for the Hotel sector according to categorization by stars, which for the purposes of this contract shall be the quality standard hotel NTSH 006 and taking into account restrictions in the regulations established with the associated standards in the declaration of National Cultural Interest of the properties in concession.

SIXTH. Amending the paragraph 6.16. "CONSIDERATION ADVANCE" of the invitation which will be as follows:

6.16. Consideration Advance

The selected bidder, must pay an initial, non-deductible amount of the Consideration for **ONE THOUSAND FIVE HUNDRED MILLION PESOS m/I (\$1.500.000.000)**, this amount must be paid to the **FONDO NACIONAL DE TURISMO** within thirty (30) days calendar following the signing of the concession contract.

This advance is amortized against the fixed consideration from its triggering and a maximum of five (5) years.

Issued in Bogota D.C. on

(Signature)

PAOLA ALEJANDRA SANTOS VILLANUEVA LEGAL DIRECTOR FONTUR



ADDENDUM 5 INVITATION TO SUBMIT TENDERS No. FNTB - 181-2014

The FONDO NACIONAL DEL TURISMO - FONTUR, in accordance with the provisions of Articles 9 and 15 of the Manual of Procurement and Procedure for the Management and Sale of Properties informs to those interested in general in the process of Public Invitation to Submit a tender FNT-181-2014, whose purpose is: to "Select the most favorable tender for the signing of a contract whose purpose will be the award in concession of the Establishment of Business called "HOTEL del PRADO" in the city Barranquilla - Atlántico. ", proceed to modify the terms of the invitation in the following:

FIRST. Amending Chapter 2. "Schedule and activities the selection process" in its paragraph 2.1., as highlighted in bold as well:

| ACTIVITY | DATE | | PLACE | |
|---|----------------------|-------------------|---|--|
| ACTIVITY | Initial | Final | PLACE | |
| Publication of the invitation | November 5, 2014 | | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building | |
| Access to the Data Room | November 10, 2014 | May 6, 2015 | On the closing give you for the data room consultation is until 3:00 pm Legal Department FONDO NACIONAL DE TURISMO Carrera 13 No. 28-01. 9th Floor Palma Real Building | |
| Submittal of comments to the invitation | November 10, 2014 | April 17, 2015 | Email: fcorredor@fontur.com.co or physically filled in: FIDUCOLDEX SPOKESPERSON of the Trust Property FONTUR Calle 28 # 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. City of Bogotá | |
| Visit the property | April 13, 2015 | April 13, 2015 | The Prado Hotel Carrera 54 N ° 70- 20 Barranquilla Colombia. Starting at 8:00 in the morning and until 5:00 pm. | |



| ACTIVITY | DATE | | PLACE |
|---|-------------------|-------------------|--|
| 7.0.11711 | Initial | Final | |
| Hearing for clarifying the Invitation | April 16, 2015 | April 16, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 N ° 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. At 3:00 in the afternoon |
| Response to comments | | April 22, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Deadline for the issuance of addends | | April 27, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO Carrera 13 N ° 28 - 01. 9th fl Palma Real Building |
| Submittal of Tenders | May 7, 2015 | May 7, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 N ° 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. At 3:00 in the afternoon |
| Assessment of Tenders and the publication of the preliminary report of technical evaluation | May 20, 2015 | May 20, 2015 | Website. www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO Carrera 13 N ° 28 - 01. 9th floor Palma Real Building |
| Observations on the preliminary report | May 21, 2015 | May 25, 2015 | Email: fcorredor@fontur.com.co or by physically filed,: FIDUCOLDEX SPOKESPERSON of the Trust Property FONTUR Calle 28 # 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. City of |



| ACTIVITY | DATE | | PLACE |
|--|---------------------------------|-----------------|--|
| | Initial | Final | |
| Response to comments and publication of the final report of technical evaluation | | June 1, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |
| Hearing of economic Tender opening envelope | June 2, 2015 | June 2, 2015 | FIDUCOLDEX SPOKESPERSON Trust Property FONTUR Calle 28 # 13 A-24. 6th FLOOR Tower B, Museo del Parque Building. City of Bogota.the hearing will be held at 2:30 in the afternoon |
| Final Report on Technical and Economic Evaluation | June 3, 2015 | June 3, 2015 | |
| Selection of Tender | June 3, 2015 | June 3, 2015 | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DEL TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |
| Signing of the contract | Starting on June 16, 2015 | | Website: www.fontur.com.co LEGAL DEPARTMENT FONDO NACIONAL DE TURISMO Carrera 13 N ° 28 - 01 9th floor Palma Real Building |

Issued in Bogota on March 5 2015

(Signature)
PAOLA ALEJANDRA SANTOS VILLANUEVA
LEGAL DEPARTMENT DIRECTOR
FONTUR



ADDENDUM 6 INVITATION TO SUBMIT TENDERS No. FNTB - 181-2014

The FONDO NACIONAL DEL TURISMO - FONTUR, in accordance with the provisions of Articles 9 and 15 of the Manual of Procurement and Procedure for the Management and Sale of Properties informs to those interested in general in the process of Public Invitation to Submit a tender FNT-181-2014, whose purpose is: to "Select the most favorable tender for the signing of a contract whose purpose will be the award in concession of the Establishment of Business called "HOTEL del PRADO" in the city Barranquilla - Atlántico. ", proceeds to modify the terms of the invitation in the following:

FIRST. Modify Chapter 2. "SCHEDULE AND ACTIVITIES THE SELECTION PROCESS" in its paragraph 2.1., as follows:

| A CTIVITY | DATE | | DLACE |
|---|----------------------|-------------------|--|
| ACTIVITY | Initial | Final | PLACE |
| Publication of the invitation | November 5, 2014 | | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building. Bogotá |
| Access to the Data Room | November 10, 2014 | May 6, 2015 | Legal Department FONDO NACIONAL DE TURISMO Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building. Bogotá On the closing date the data room consultation is until 3:00 pm |
| Submittal of comments to the invitation | November 10, 2014 | April 17, 2015 | Email: fcorredor@fontur.com.co or physically filed in: FIDUCOLDEX SPOKESPERSON OF THE TRUST PROPERTY FONTUR Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building. Bogotá |
| Visit the property | April 13, 2015 | April 13, 2015 | Hotel El Prado Carrera 54 N ° 70-20 Barranquilla Colombia. Starting at 8:00 in the morning and until 5:00 pm. |



| | DATE | | |
|---|-------------------|-------------------|--|
| ACTIVITY | Initial | Final | PLACE |
| Hearing for clarifying the Invitation | April 16, 2015 | April 16, 2015 | FIDUCOLDEX SPOKESPERSON TRUST PROPERTY FONTUR Calle 28 N ° 13 A-24. 6th Floor Tower B, Museo del Parque Building At 8:30 am |
| Response to comments | | April 22, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building. Bogotá |
| Deadline for the issuance of addends | | April 27, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building. Bogotá |
| Submittal of Tenders | May 7, 2015 | May 7, 2015 | FIDUCOLDEX SPOKESPERSON TRUST PROPERTY FONTUR Calle 28 N ° 13 A-24. 6th Floor Tower B, Museo del Parque Building. At 3:00 p.m. |
| Assessment of Tenders and the publication of the preliminary report of technical evaluation | May 20, 2015 | May 20, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building Bogotá |
| Observations on the preliminary report | May 21, 2015 | May 25, 2015 | Email: fcorredor@fontur.com.co or physically filed in: FIDUCOLDEX SPOKESPERSON OF THE TRUST PROPERTY FONTUR Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building. Bogotá |



| ACTIVITY | DA | TE | PLACE |
|--|---------------------------------|-----------------|---|
| | Initial | Final | |
| Response to comments and publication of the final report of technical evaluation | | June 1, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building Bogotá |
| Hearing of economic Tender opening envelope | June 2, 2015 | June 2, 2015 | FIDUCOLDEX SPOKESPERSON TRUST PROPERTY FONTUR Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building. City of Bogota. The hearing will be held at 2:30 p.m. |
| Final Report on Technical and Economic Evaluation | June 3, 2015 | June 3, 2015 | |
| Selection of Tender | June 3, 2015 | June 3, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building Bogotá |
| Signing of the contract | Starting on June 16, 2015 | | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Calle 28 # 13 A-24. 6th Floor Tower B, Museo del Parque Building Bogotá |

Issued in Bogota on April 6 2015

(Signature)

PAOLA ALEJANDRA SANTOS VILLANUEVA LEGAL DEPARTMENT DIRECTOR FONTUR

Prepared by: Fabio corridor Guzman Reviewed by: Fabio Corredor Guzman



ADDENDUM 7 INVITATION TO SUBMIT TENDERS No. FNTB - 181-2014

The FONDO NACIONAL DEL TURISMO - FONTUR, in accordance with the provisions of Articles 9 and 15 of the Manual of Procurement and Procedure for the Management and Sale of Properties informs to those interested in general in the process of Public Invitation to Submit a tender FNT-181-2014, whose purpose is: to "Select the most favorable tender for the signing of a contract whose purpose will be the award in concession of the Establishment of Business called "HOTEL del PRADO" in the city Barranquilla - Atlántico. ", in order to respond to the observations submitted by the interested parties in the contracting process made in the visit to the Hotel and in the Clarification Hearing in the following:

FIRST. Modify Chapter 2. "SCHEDULE AND ACTIVITIES IN THE SELECTION PROCESS" in its paragraph 2.1., as follows:

| ACTIVITY | DATE | | DI ACE |
|---|-----------------------|-----------------|---------------------------------|
| ACTIVITY | Initial | Final | PLACE |
| | | | Website: www.fontur.com.co |
| | | April 27, | Legal Department |
| Response to comments | | 2015 | FONDO NACIONAL DE TURISMO |
| | | 20.0 | Calle 28 # 13 A-24. 6th Floor |
| | | | Museo del Parque Building |
| | | | Website: www.fontur.com.co |
| Deadline for the issuance | | May 4, | Legal Department |
| of addends | | 2015 | FONDO NACIONAL DE TURISMO |
| or adderius | | 2015 | Calle 28 # 13 A-24. 6th Floor |
| | | | Museo del Parque Building |
| | | | FIDUCOLDEX |
| | | | SPOKESPERSON |
| Codemitted of Torodoro | May 11, | May 11, | TRUST PROPERTY FONTUR |
| Submittal of Tenders | 2015 | 2015 | Calle 28 N ° 13 A-24. 6th Floor |
| | | | Museo del Parque Building. |
| | | | At 3:00 p.m. |
| Assessment of Tondors | Assessment of Tenders | | Website: www.fontur.com.co |
| and the publication of the preliminary report of technical evaluation | | May 27 | Legal Department |
| | May 12, 2015 | May 27, 2015 | FONDO NACIONAL DE TURISMO |
| | 2015 | | Calle 28 # 13 A-24. 6th Floor |
| | | | Museo del Parque Building |



| ACTIVITY | DATE | | PLACE |
|--|-----------------|------------------|--|
| | Initial | Final | |
| Observations on the preliminary report | May 28, 2015 | June 2, 2015 | Email: fcorredor@fontur.com.co or physically filed in: FIDUCOLDEX SPOKESPERSON OF THE TRUST PROPERTY FONTUR Calle 28 # 13 A-24. 6th Floor, Museo del Parque Building. Bogotá |
| Response to comments and publication of the final report of technical evaluation | June 3 2015 | June 10, 2015 | Website: www.fontur.com.co Legal Department FONDO NACIONAL DE TURISMO Calle 28 # 13 A-24. 6th Floor Museo del Parque Building |
| Hearing of economic Tender opening envelope | | June 11, 2015 | FIDUCOLDEX SPOKESPERSON TRUST PROPERTY FONTUR Calle 28 # 13 A-24. 6th Floor , Museo del Parque Building. City of Bogota. The hearing will be held at 2:30 p.m. |
| Final Report on Technical and Economic Evaluation | | June 12, 2015 | FIDUCOLDEX SPOKESPERSON TRUST PROPERTY FONTUR Calle 28 # 13 A-24. 6th Floor , Museo del Parque Building. City of Bogota. The hearing will be held at 2:30 p.m. |



| ACTIVITY | DATE | | PLACE |
|-------------------------|------------------|------------------|---------------------------------|
| | Initial | Final | |
| | | | Website: www.fontur.com.co |
| | | June 12, 2015 | Legal Department |
| Selection of Tender | | | FONDO NACIONAL DE TURISMO |
| | | | Calle 28 # 13 A-24. 6th Floor , |
| | | | Museo del Parque Building |
| Signing of the contract | June 16, 2015 | June 16, 2015 | Website: www.fontur.com.co |
| | | | Legal Department |
| | | | FONDO NACIONAL DE TURISMO |
| | | | Calle 28 # 13 A-24. 6th Floor , |
| | | | Museo del Parque Building |

Issued in Bogota D.C., on April 22 2015

(Signature)
PAOLA ALEJANDRA SANTOS VILLANUEVA
LEGAL DEPARTMENT DIRECTOR
FONTUR